



## **PROFESSIONAL SUMMARY**

**JOE M. GOODMAN** is a principal in the Nashville law firm of Gullett, Sanford, Robinson & Martin, PLLC. He received his undergraduate and law degrees from the University of Tennessee – Knoxville, and a Masters of Law (Taxation) degree from New York University. He is also a Certified Public Accountant (retired). He is a co-founder and long-time director of Attorneys for Family-Held Enterprises, an association devoted to the study and development of legal service to family business clients. He was also the founder of the Belmont University Center for Family Business in Nashville – one of the first in the USA. Since 1986, he has been a member of the Family Firm Institute, an association of family business consultants, advisors, and family business owners. Joe was recently recognized as one of the 50 leading professionals in the field of family business by *Family Business Review*.

Joe has authored many articles which have appeared in national magazines and professional publications. These articles include “Keeping What You Earn While Giving It Away”, “A Life And Death Choice on Life Insurance”, and “Panel Discussion on Family Business Attorneys” in *Family Business* magazine (Spring, 1994; Summer, 1994; and Summer, 1995), and “Beyond Traditional Boundaries”, a feature article in *Tennessee CPA* (January, 1995). His article “Family Business Buy-Sell Agreements” appeared in *The Practical Lawyer*, published by the American Law Institute and American Bar Association (Vol. 42-No. 6, September 1996). His book, *Business Succession Planning and Beyond: A Multi-Disciplinary Approach to Representing the Family-Owned Business*, is published and distributed through the American Bar Association. His book “*Rich Widows Live Forever*” is out of print.